

A Fantastic deal to improve your productivity.

In an environment which demands continually improved performance from our sewing factories the AEPC and Methods Workshop have put together a fantastic deal to help you to achieve these goals.

The offer

Eight weeks in factory training on two specifically designed garment related programs which will give you

1. Internationally competitive Time Standards
2. A structured workstudy department
3. Bar coded Bundle Ticket system
4. Efficiency Monitoring of all the operators
5. Efficiency improvement
6. Total Work in Progress control
7. Lost Time Monitoring
8. Method analysis of all operations
9. A strong database to make costing accurate
10. Suggestions to improve factory furniture and layout



The price

Both the Programs and the training have a combined have a Market value of \$30000 BUT NOT FOR YOU because YOU are privileged!

Under the Tie up which we have with AEPC the special price is **ONLY \$18000** BUT you get 25% subsidy through AEPC so you **pay only \$13500!!!**

The Payment terms

25% on agreement

25% after 30 days

25% on completion of training and installation

25% after 3 months provided a 15% productivity improvement is achieved

Monitoring

Methods workshop will monitor the installation twice per month for 3 months after the completion of the installation, and a report will be sent to management regarding the observations made in that report with recommendations. This may lead to a meeting with the managing director if the situation merits it.

The Guarantee

Methods Workshop will guarantee you a productivity improvement of 15% 3 months after the completion of the installation or the last instalment is waved.

The Factory will consist of:

1. 300 to 500 operators
2. Preferably with Workstudy team in place
3. An Industrial engineer employed
4. Forward looking management team
5. Willing to work under our direction
6. Assembly line manufacturing
7. Employees on the companies roll
8. Member of the AEPC
9. An average order size of at least 2000 units.
10. Using computers
11. Focused on efficiency improvements
12. A real belief in what we are working towards
13. Factory must supply a "Project Leader"

The Payback

Machines	Gmts per person	Total Garments per day	Additional 15% produced	Additional recovery @ US\$ 1.5 per piece	Payback period **
300	10	3000	450	\$675	15 days
500	10	5000	750	\$1125	12 days

This offer is limited to 30 factories only in different areas of India. If you cant afford to miss it email ????????

Methods Workshop

A South African consultancy company offering specialised services to the garment industry it has been in existence for 25 years and has developed many training courses and computer systems for the garment industry during this time.

For more information visit our website www.methods.co.za

How will the implementation work?

We will start by training a team for you to produce *accurate standard times*. This involves teaching the trainees to SEE how people do their operation and helping them to achieve the best way to do it, this of course reduces the time it take to do the job and will improve the productivity of the organisation.

To do this we use **Pro – SMV** which is a system using a series of “building blocks” each block has a specific series of motions and each motion has a time therefore each block has a time. There are 36 blocks. The time of each block is International therefore by using this system you will be able to compare yourself with any company using the same or similar system, you will in fact know how good you really are.

We teach Workstudy team to use these blocks and looking carefully into the way the operation is done and adding the time allowed for each block we can produce a time for any operation. It is surprising how easy it is to improve the way people work by looking carefully at how they do the job, and of course if you find a better way of doing it then the time will reduce.

The time for a job is a result of how it is done!

The details of how the operation is done are entered into the computer and stored in a properly constructed Database. This Database is a very important part of the company data and will provide a tool that can be used to establish the time for every new garment you receive from the buyers, and within 6 months you should have a sufficiently strong database which will contain 80% of the operations that are required for most new styles, this of course will save time in the costing process and will provide a better service to your buyers.

If you take a moment to look at how your operators work, and really SEE what they are doing you will identify enormous potential to improve how they do their work.

If you set about a program to train a team to eliminate excessive movements and use the same team to implement the improved methods then you will improve your company performance and your profitability considerably.

We took some operations, improved the methods being used and these are the results that were achieved. Of course not all operations will show this level of improvement, but all of the operations listed below were from the same style and the overall effect was considerable.

Old Time	New time	Improvement
0.71	0.31	129%
0.45	0.25	80%
3.56	2.25	58%
0.82	0.30	173%
0.79	0.47	68%
0.62	0.43	44%
6.95	4.01	73%

As can be seen one could expect a considerable productivity improvement as a result of these differences, but it will only happen if you have the tools and the team to do it.

What do you need to do to achieve results like these:

1. ***First and foremost Management Involvement***
2. A Work study engineer who will be involved on the factory floor
3. A properly trained workstudy department

4. Good Line Balancing
5. Follow up with poor performers

Now we have the proper methods and times we need to monitor the performance of the company against these standards, this is done by using the second system **Pro-Man**

Pro- Man stands for Professional Manager the purpose is to focus Management's attention in the areas of the factory where the maximum result can be achieved. It does this by collecting information in the simplest and most economical way possible, namely Bar Codes! We will teach those concerned to scan, this is done every 2 hours, the information is downloaded into a computer and we are able to produce all of the information you will ever need about efficiency, Work in Progress and how the factory is running.

There are simple methods to help operators reach their potential and we will teach your team how this has to be done, poor performers must be identified and corrective action taken to make sure they are able to reach a satisfactory level of performance.

Please remember, this will only be possible if your infrastructure is sufficient to make the flow of work into the sewing department sufficient to achieve these goals.

